



Cloud supply chain risk management & resilience solutions for life sciences & medical devices

Resilinc is the leader in cloud supply chain risk management intelligence and analytics for the life sciences and biotech industries. CPOs and executive leaders rely on Resilinc to reduce operational costs, achieve competitive advantage, and build brand and shareholder value. Supply chain managers leverage Resilinc to mitigate n-tier risks proactively, detect incidents, and minimize time to recovery.

Life Sciences and Medical Devices Business Drivers and Pain Points

GLOBALIZATION CREATING SUPPLY CHAIN VISIBILITY CHALLENGES

Competition and margin pressures continue to drive globalization of your life sciences and biotech supply chain network in favor of lower-cost raw material and commodity suppliers. Increased network complexity is resulting in multi-tiered supply chains and sub-tier supplier visibility issues.

UNAPPROVED SOURCES CREATING COMPLIANCE ISSUES

In an effort to ensure patient safety, manufacturers of therapeutics are working to prevent adulterated raw materials from entering the supply chain by implementing stricter sourcing standards. Once supply chains are properly mapped end-to-end, the focus then becomes how to detect unapproved sources in order to address compliance requirements.

SUB-TIER DISRUPTIONS IMPACTING BUSINESS CONTINUITY

One of the obstacles with the life sciences supply chain is that the disruptions are hidden deep in sub-tiers, and in some cases, complicated by competing demand for the same at-risk supply by other industries. The issue facing supply chain professionals is how to connect the dots quickly between disruptive events and impacted sites, products, and revenue plans so that mitigations actions can be implemented.

Key Business Benefits

END-TO-END SUPPLY CHAIN VISIBILITY

Resilinc's turnkey supplier network mapping and on-boarding service and visualization technology ensures you have an up-to-date supply chain network map and repository of supplier risk intelligence without having to invest internal resources and program dollars. Resilinc has already mapped over half of the global life sciences and medical device supply chain. So, on-boarding new customer supply chains is relatively quick and easy.

BREAKTHROUGH LEVELS OF SUPPLIER COLLABORATION

Resilinc's unique "Linked-In" model for supplier information collection and sharing ensures a high-rate of supplier participation by increasing customer responsiveness and productivity (i.e., they can publish information once to the Resilinc cloud repository and securely share with multiple approved customers).

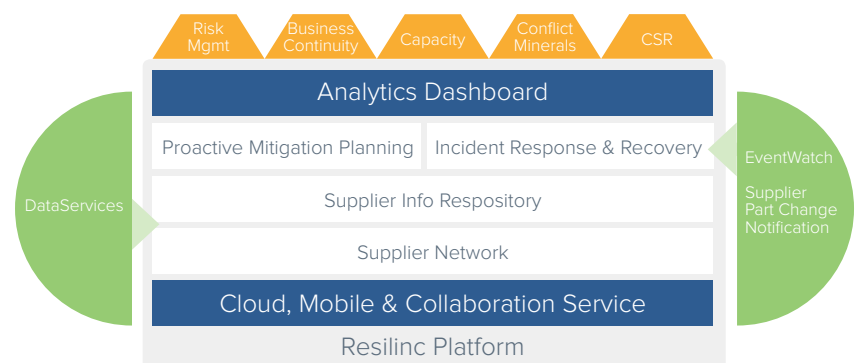
PROACTIVE RISK MITIGATION AND RAPID INCIDENT RESPONSE

Resilinc has developed the most robust set of dashboard visualization and patent-pending analytic functionality for risk identification, quantification, and prioritization for proactive mitigation. The complementary EventWatch® service provides 24x7 supply chain disruption event monitoring and analysis to ensure rapid response to incidents as they occur.

KEY CUSTOMERS



RESILINC SOLUTION MODULES



Customer Success



Life Sciences Segment
Biotechnology – Human Therapeutics

Supply Chain Geography
Global, Direct presence in 75 countries

Revenue
USD \$20.1 billion (2014)

Employees
17,900

Resilinc Solution Modules
Risk Management
EventWatch®
Supplier Business Continuity Planning

Deployment Summary
Go-Live: 2013
Suppliers: 259
Sites: 806
Customer/Partner Parts: 12,423
Parts Tracked: 7,010

Life Sciences Segment
Market leader in consumable dental products

Supply Chain Geography
Global, Direct presence in over 120 countries

Revenue
USD \$2.8 billion (2014)

Employees
11,800

Resilinc Solution Modules
Risk Management
EventWatch®

Deployment Summary
Go-Live: 2013
Suppliers: 152
Sites: 355
Customer/Partner Parts: 10,738
Parts Tracked: 5,929

“We see Resilinc as a way to move the entire industry’s collective supply chain forward. With Resilinc, Amgen is able to gain new insights into our sub-tier supply chain that we were unable to see before. And, we now have the enhanced intelligence needed to take action before it can impact the company.”

PATRICIA TURNEY, EXECUTIVE DIRECTOR, SUPPLY CHAIN

“DENTSPLY avoided a four-week lines down on account of the timely alert about storms in Europe last year. Resilinc’s EventWatch solution told us that a critical supplier was in region within minutes. We immediately collaborated with them to divert a key shipment for us.”

CRAIG FIX, HEAD OF DIRECT SOURCING